# North Carolina Agriculture: Situation and Outlook

Blake Brown, PhD

Extension Economist & Hugh C. Kiger Professor

Department of Agricultural and Resource Economics

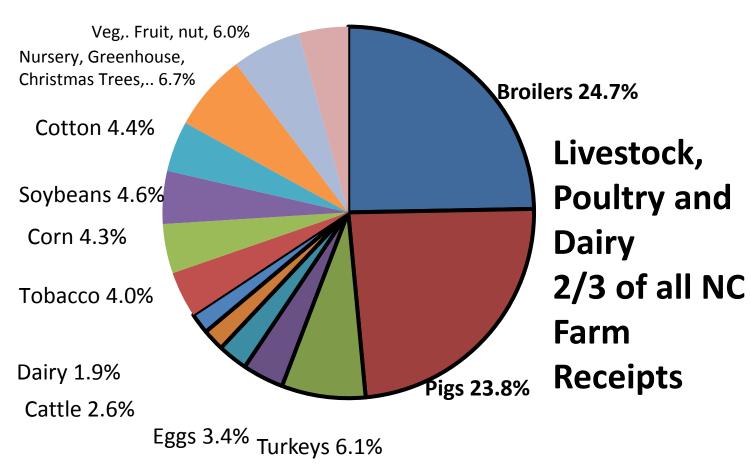
North Carolina State University





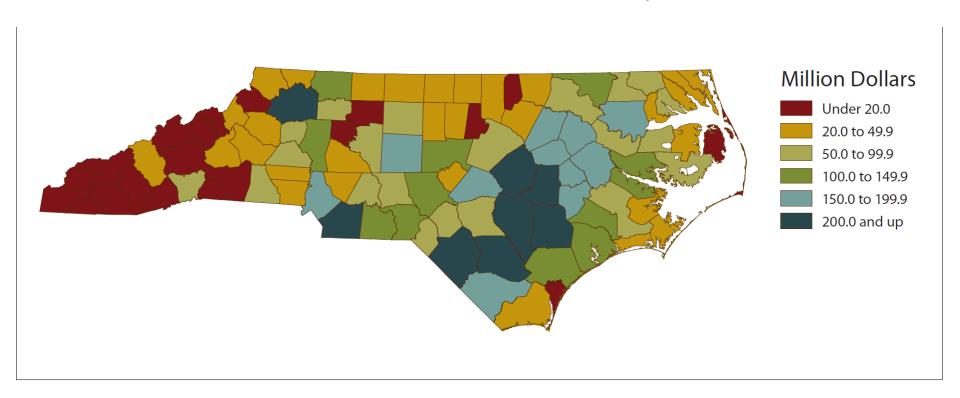
#### **NC** Agriculture is Diverse

#### **2011 NC Cash Receipts from Farming**



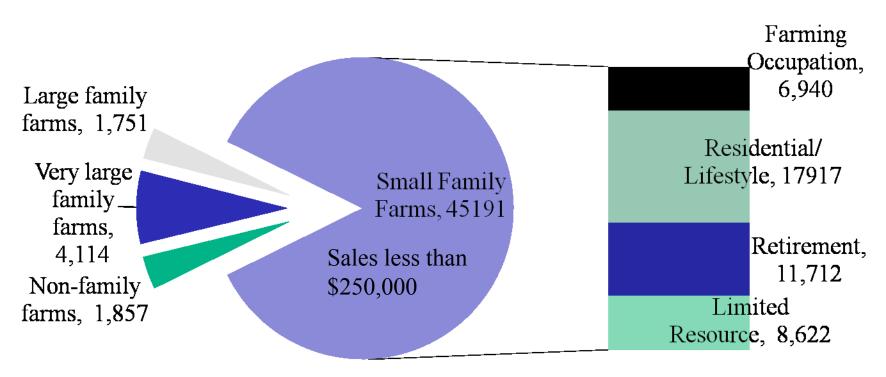
Source: NC Ag Statistics Yearbook 2012

## Distribution of 2010 Cash Farm Receipts: Total Crops, Livestock and Government Payments



Source: NCDACS

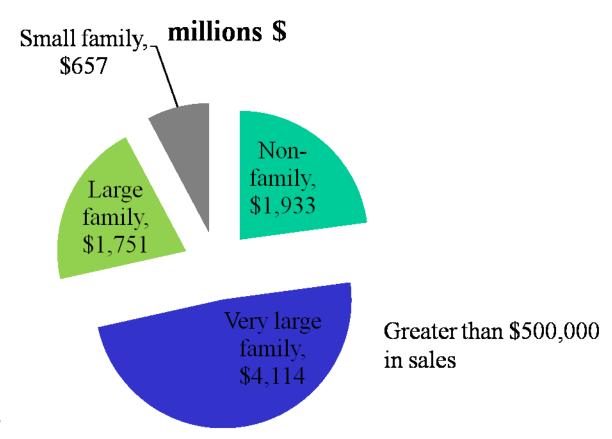
# Type of Farm: Number of Farms NC had 52,913 farms in 2007



Source: USDA-NASS

#### Type of Farm: Total Sales

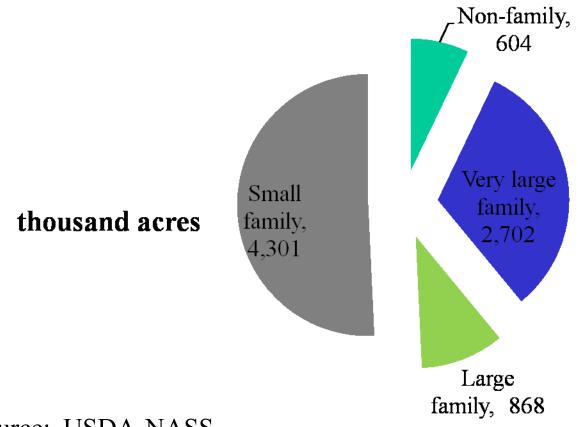
NC farms had total sales of \$10.3 billion in 2007



Source: USDA-NASS

#### Type of Farm: Land in Farms

NC farms had 8.47 million acres of farm land in 2007



Source: USDA-NASS

## Tobacco

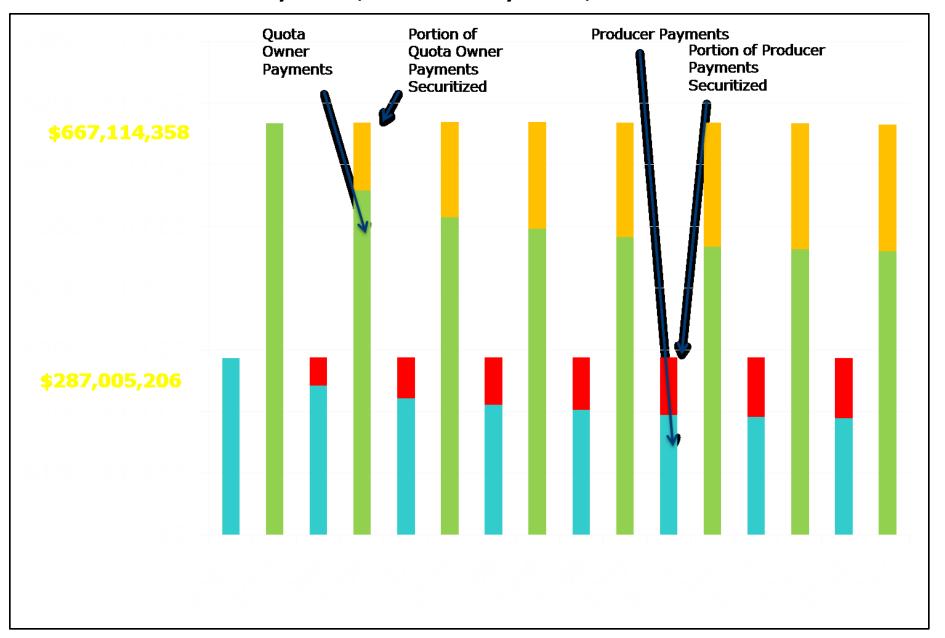
#### **Tobacco Transition Payment Program**

 Amount of <u>Annual</u> Payments 2004-2012 to Producers and Quota Holders: \$5.85 Billion

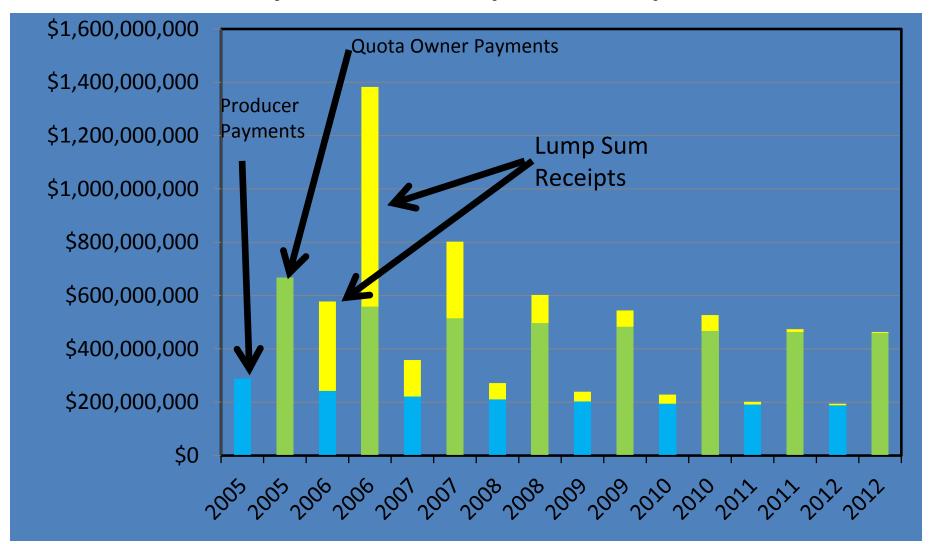
 Amount of <u>Annual Payments</u> 2004-2012 paid to Institutions who bought payment streams with <u>lump sums</u>:

\$1.79 Billion

#### **Quota Owner Payments, Producer Payments, and Portions Securitized**



## Total Funds to Producers and Quota Owners from Buyout Payments and Lump Sum Receipts



www.tobaccogrowerportal.org

# Flue-Cured: Value of Production (million \$)

	2009	2010	2011	2012	2013
US	\$922	\$762	\$578	\$937	\$944*
NC	\$735	\$582	\$417	\$747	\$732*

<sup>\*</sup>USDA-NASS August 2013 Production Estimate X Estimated Price

#### Flue-Cured Acres Harvested:

	2009	2010	2011	2012	2013*
US	223,800	210,900	206,900	206,000	217,000
NC	174,000	166,000	160,000	164,000	170,000

<sup>\*</sup>August 2013 Forecast. USDA-NASS

**USDA-NASS** Crop Estimates

# Flue-Cured Production: (million pounds)

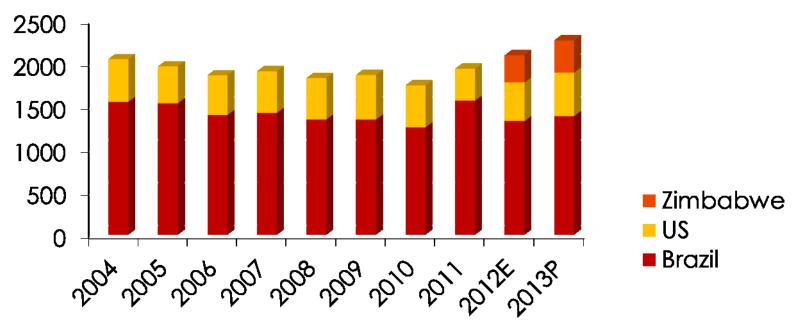
	2009	2010	2011	2012	2013
US	525	451	345	473	440*
	418	349	248	377	340*
NC					

<sup>\*</sup>USDA-NASS August 2013 Estimate

## 2013 U.S. Flue-Cured Crop

- Good prices in contracts...\$2.00 per pound +
- Prices received may average \$2.15 per pound
- Quality OK, but quantity lower ...yields down due to very wet season
- Very short global supplies of flavor style, good quality fluecured

#### U.S., Brazil and Zimbabwe Flue-Cured Tobacco Production



Source: Universal Corporation. "Crop and Market Report, November 2012."

### www.tobaccogrowerportal.org

## Issues in NC Agriculture

- Short term
  - Animal Industry: feed prices easing
    - September 2014 Corn: \$4.50/bushel
  - Fresh Produce: GAP
  - Labor
- Intermediate to Long term
  - Development pressure
  - Water

### Opportunities

- Growing Demand for Local Food
- Growing Global Demand for Meat
- Growing U.S. and Global Demand for specialty products
  - Sweet potatoes
  - Tobacco

Value of **NC** Agricultural Products Sold Directly to Individuals for Human Consumption:

Number of farms: 3712

Value: \$29.1 million

Average per farm: \$7,851

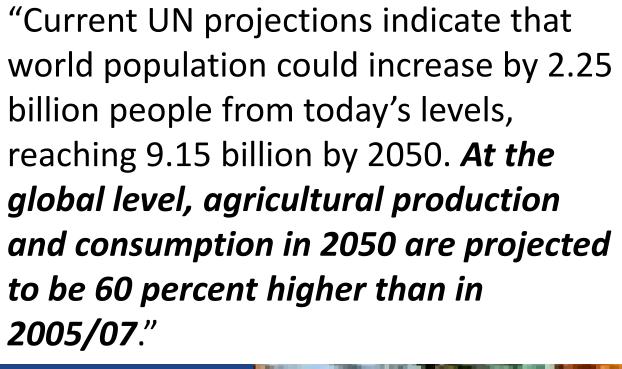
Total sales of **NC** Agricultural Products:

Number of Farms: 52,913

Total value: \$10.314 Billion

Average per farm: \$194,197

Source: USDA 2007 Agricultural Census





Food and Agriculture
Organization of the
United Nations

for a world without hunge



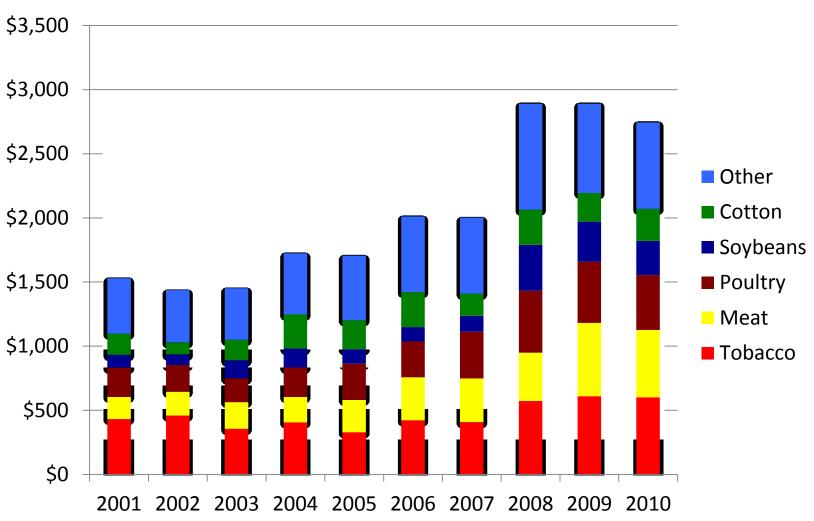
## Implications of 30% Growth in Global Population and 150% Growth in Global GDP

Meat Quantity Demanded increases by 100% by 2050 (e.g. FAO 2006 Livestock's Long Shadow)

Feed Grain Quantity Demanded increases by 1 billion tonnes per year by 2030 (2.7 times US corn production) (e.g. FAO 2006 Livestock's Long Shadow)

### **Exports of NC Agricultural Products**

(\$million)



#### North Carolina is a Major Producer of Meat and Eggs

**2010 NC Share of US Production** (NASS /NCDA Ag Statistics)

Broilers (Mill.Head) 8.9%

Eggs (Value of Prod) 5.0%

Pigs (Inventory) 13.9%

**Turkeys 12.3%** 

 Continued growth in domestic and export demand for sweet potatoes

- Continued growth in domestic and export demand for sweet potatoes
- Fresh produce faces ever more stringent GAP enforcement

- Continued growth in domestic and export demand for sweet potatoes
- Fresh produce faces ever more stringent GAP enforcement
- Demand is strong for U.S. flue-cured tobacco...at least in short term

- Continued growth in domestic and export demand for sweet potatoes
- Fresh produce faces ever more stringent GAP enforcement
- Demand is strong for U.S. flue-cured tobacco
- Local agriculture is small but continues steady growth

- Continued growth in domestic and export demand for sweet potatoes
- Fresh produce faces ever more stringent GAP enforcement
- Demand is strong for U.S. flue-cured tobacco
- Local agriculture is small but continues steady growth

#### Labor

- Availability:
  - Small producer access to labor
  - Immigration reform
- Management:
  - Especially an issue for small, growing farms

- Continued growth in domestic and export demand for sweet potatoes
- Fresh produce faces ever more stringent GAP enforcement
- Demand is strong for U.S. flue-cured tobacco
- Local agriculture is small but continues steady growth
- Labor availability and management is an issue for both small and large specialty crop producers

#### Livestock

Demand for Meat Products continues to grow

- Continued growth in domestic and export demand for sweet potatoes
- Fresh produce faces ever more stringent GAP enforcement
- Demand is strong for U.S. flue-cured tobacco
- Local agriculture is small but continues steady growth
- Labor availability and management is an issue for both small and large specialty crop producers

#### Livestock

- Demand for Meat Products continues to grow
- Our capacity to expand is limited

- Continued growth in domestic and export demand for sweet potatoes
- Fresh produce faces ever more stringent GAP enforcement
- Demand is strong for U.S. flue-cured tobacco
- Local agriculture is small but continues steady growth
- Labor availability and management is an issue for both small and large specialty crop producers

#### Livestock

- Demand for Meat Products continues to grow
- Our capacity to expand may be limited
- But livestock will continue to be our largest sector

- Continued growth in domestic and export demand for sweet potatoes
- Fresh produce faces ever more stringent GAP enforcement
- Demand is strong for U.S. flue-cured tobacco
- Local agriculture is small but continues steady growth
- Labor availability and management is an issue for both small and large specialty crop producers

#### Livestock

- Demand for Meat Products continues to grow
- Our capacity to expand may be limited
- But livestock will continue to be our largest sector

 Cheap Oil and Natural Gas & Easing the Ethanol and Biofuels Mandate

- Cheap Oil and Natural Gas & Easing the Ethanol and Biofuels Mandate
- Cheaper corn & soybeans and higher interest rates ease the pressure on farm land prices and farm equipment prices

- Cheap Oil and Natural Gas & Easing the Ethanol and Biofuels Mandate
- Cheaper corn & soybeans and higher interest rates ease pressure on farm land & equipment
- As the economy recovers development pressure will return

- Cheap Oil and Natural Gas & Easing the Ethanol and Biofuels Mandate
- Cheaper corn & soybeans and higher interest rates ease pressure on farm land & equipment
- As the economy recovers development pressure will return
- Electronic Cigarettes and the long term impact on tobacco consumption

- Cheap Oil and Natural Gas & Easing the Ethanol and Biofuels Mandate
- Cheaper corn & soybeans and higher interest rates ease pressure on farm land & equipment
- As the economy recovers development pressure will return
- Electronic Cigarettes and the long term impact on tobacco consumption
- More volatile weather means more volatile crop supplies and prices

- Cheap Oil and Natural Gas & Easing the Ethanol and Biofuels Mandate
- Cheaper corn & soybeans and higher interest rates ease pressure on farm land & equipment
- As the economy recovers development pressure will return
- Electronic Cigarettes and the long term impact on tobacco consumption
- More volatile weather means more volatile crop supplies and prices

## www.tobaccogrowerportal.org